

July 12th, 2021

Subject: Introducing Ethos Biosciences

Dear Valued Customer,

We are excited to announce the formation of Ethos Biosciences, which combines four legacy organizations within Ott Scientific into a single business focused on providing accurate, repeatable and easy-to-use diagnostics. Ethos Biosciences will serve multiple segments of the diagnostic market with the former organizations operating as product line and service brands: American Bionostica for lateral flow products, Astral Diagnostics for histology and hematology stains and reagents, Astral Rx for pharmaceutical formulations, and Exocell for research and clinical nephrology assays.

The businesses bring together over 80-years of experience developing and manufacturing diagnostics and reagents. We recently expanded our R&D team and moved into a new 12,000 ft² R&D laboratory facility in Newtown Square, PA. The combination of these technical capabilities allows us to seamlessly deliver contract development and manufacturing services to customers, from advanced research and development to high volume, efficient manufacturing.

We also relocated all operations into a brand new 126,000 sqft manufacturing and warehouse in Logan Township, NJ. As part of this new facility, we are constructing a 5,000 sqft cGMP production area with multiple clean room suites. The quality system for this area has been UL Certified for cGMP manufacturing and will go through ISO13485 certification later this year.

Finally, you will continue to receive the same great technical and customer service that has underpinned our legacy organizations. Our team of technical experts are available to help troubleshoot issues and act as extension of your own technical service team. The combination will make it easier for you to order products and services across the product lines and enhance our ability to manage critical supply chains.

Over the next several weeks you will be receiving additional communications about this change. As we move forward as Ethos Biosciences, we are excited to harness our combined experience and capabilities to improve our service, expand our breadth of products and help express the great ideas of our customers.

Best regards,
Ethos Biosciences Team